

**HARRY REID**

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**INTERNATIONAL**

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**LAS VEGAS**

# How to do Business at the Airport



February 15, 2023

# Workshop Opening

***Scott Kichline, Managing Director Aviation  
Business & Development***



# Welcome to Harry Reid International Airport

**Joseph M. Piurkowski**, *Airport Chief Financial Officer*



# Welcome to Harry Reid International Airport

**Commissioner James B. Gibson**

*Clark County Board of Commissioners*

*Chairman – District G*



# Welcome to Harry Reid International Airport

**Commissioner William McCurdy II**  
*Clark County Board of Commissioners*  
*District D*





# ACDBE/DBE Program

**David Eclips, Diversity Contracts & Procurement**  
*ACDBE/DBE Program Administrator*



# Resource Partners

## **Nevada Department of Business & Industry**

**Carrie Foley, *Program Officer***

**Lauren Lozano, *Management Analyst***

## **U.S. Small Business Administration**

**Saul Ramos, *Director***

## **APEX Accelerator**

**(formerly Nevada Procurement Technical Assistance Center)**

**John Rice, *Government Contracts Advisor***

## **Clark County Business License Department**

**Mikah Mesa, *Business License Special Agent***

## **Small Business Development Center**

**Albert Delgado, *SBDC Project Manager***





**Airport Concession Disadvantaged Business Enterprise  
(ACDBE) / Disadvantaged Business Enterprise (DBE) and  
Small Business Enterprise (SBE)  
Certification Programs**

## Definition of ACDBE/DBE

- A for-profit small business that is at least 51% owned by a socially and economically disadvantaged individual(s).
- Corporation – at least 51% of the stock is owned by one or more socially and economically disadvantaged individual(s).
- Limited Liability Company – at least 51% owned by a managing member who is socially and economically disadvantaged.
- Sole Proprietorship – 100% owned by a socially and economically disadvantaged individual.
- Management & daily operations of the firm are controlled by the socially and economically disadvantaged owner(s).

# Program Objectives

- Ensure nondiscrimination in the award and administration of DOT-assisted contracts.
- Create a level playing field on which DBEs can fairly compete.
- Ensure that firms fully meet the eligibility standards to participate as DBEs.
- Help remove barriers so DBEs can participate in contracting opportunities.

# Socially and Economically Disadvantaged Individuals

- Black Americans
- Hispanic Americans
- Native Americans
- Asian Pacific Americans
- Subcontinent Asian Americans

# Certification Size Standards

Gross Receipts averaged over the previous three (3) fiscal years:

- < \$26.2M in gross receipts averaged over the previous three fiscal years (DBE).
- < \$56.42M in gross receipts averaged over the previous three fiscal years (ACDBE).

# Certification

- New applicants: Complete a Uniform Certification Application, submit supporting documents and Personal Net Worth Statement (< \$1.32M).
- Interstate Certification: Firms currently certified as a DBE/ACDBE in their home state must submit a copy of the application provided to their home state with back-up documentation.
- ACDBE/DBE certification is valid for three years as long as there is no change in ownership, control, business size, or personal net worth.



## Certification Reviews

- Annual submittal of Affidavit of No Change, previous year's business and personal tax returns, and current business license(s).
- Three-year review – Submittal of Three-Year Certification Review Form, previous year's business and personal tax returns, meeting minutes (if applicable), and on-site physical review of company operations.

# Certification Process

- The Nevada Unified Certification Program (NUCP) members include: NDOT, Reno/Tahoe Airport Authority, RTC Southern Nevada, RTC Washoe, Carson Area Metropolitan Planning Organization (CAMPO) and LAS.
- Harry Reid International Airport (LAS) is the certifying agency for all ACDBE/DBE applicants.
- The NUCP generally meets on the last Tuesday of every month to review certification applications.

## Contact Information

David Eclips

Office: (702) 261-5226

Cell: (702) 513-6868

Email: [DavidE@lasairport.com](mailto:DavidE@lasairport.com)  
[Diversity@lasairport.com](mailto:Diversity@lasairport.com)

# Diversity, Procurement, and Contracts

**Heidi Wharton, *Airport Manager - Purchasing***



## Clark County Department of Aviation Diversity, Procurement & Contracts

- Formal opportunities posted at <http://www.ngemnv.com>
- Purchasing staff responsible for procurement of commodities, general services, consulting and professional services – NRS 332
- Construction staff responsible for construction and architectural/engineering consulting services – NRS 338
- All purchase orders are processed by Purchasing staff

# Procurement

- Goods and non-professional services are generally awarded based on an informal or formal bid process. The process varies depending on the dollar value of the purchase order/contract.
- Contract value up to \$15,000.00  
Informal bid process – min 1 quote required.
- Contract value \$15,000.01 to \$50,000  
Informal bid process – min 2 written quotes (1 from DBE).
- Contract value \$50,000.01 to \$100,000  
Informal bid process – min 3 written quotes (1 from DBE).
- Contract value over \$100,000.00  
Formal competitive bid process and advertising.

*Note: DOA Diversity, Procurement & Contracts and/or Finance may require additional quotes on a case-by-case basis regardless of dollar amount.*



# Construction

- Construction projects are generally awarded based on an informal or formal bid process. The process varies depending on the dollar value of the purchase order/contract.
- Contract value up to \$25,000.00  
Informal bid process – min 1 quote required.
- Contract value \$25,000.01 to \$100,000  
Informal bid process – min 3 written quotes (1 from DBE).
- Contract value over \$100,000  
Formal competitive bid process and advertising.

# Procurement & Construction

- **Governed by same State laws as Clark County Purchasing**
- **All formal bid opportunities are posted on NGEM and the Harry Reid International Airport website**  
**[www.ngemnvt.com](http://www.ngemnvt.com)**  
**[www.lasairport.com](http://www.lasairport.com)**
- **All formal bid opportunities are advertised in the Legal Notices section of the Las Vegas Review-Journal and on their website.**

## Contact Information

Heidi Wharton

Office: (702) 261-5042

Email: [HeidiW@lasairport.com](mailto:HeidiW@lasairport.com)

Edward Munzing

Office: (702) 261-5033

Email: [EdwardM@lasairport.com](mailto:EdwardM@lasairport.com)

# Construction Opportunities and NGEM

**Layne Weight**, *Managing Director*  
*Aviation*  
*Construction/Engineering*



**CJ Cheatham**, *Sr. Contracts Manager*  
*AECOM*



# Federal Grants for Airports

- INFRASTRUCTURE INVESTMENT AND JOBS ACT, NOV-2021, \$1.2 TRILLION
  - INCLUDES \$25 BILLION FOR AIRPORTS
  - APPROX. \$40 MILLION / YEAR FOR PROJECTS AT DEPT. OF AVIATION'S AIRPORTS
  - OPPORUNITY TO COMPETE ANNUALLY FOR FUNDING
  
- AIRPORT IMPROVEMENT PROGRAM SUPPLEMENTAL
  - \$268 MILLION COMPETITIVE
  - \$279 MILLION CONGRESSIONALLY-DIRECTED, COMMUNITY PROJECTS
  - AIRPORT PROJECTS
  - ZERO EMISSION VEHICLES
  
- APPLIED FOR MORE THAN \$140 MILLION IN GRANTS SO FAR IN FY2023
  - (8) CONSTRUCTION PROJECTS
  - REPLACE (2) AIRFIELD RESCUE AND FIRE FIGHTING TRUCKS
  - (20) ELECTRIC BUSES

# Upcoming Construction Bids

- INBOUND BAGGAGE HANDLING SYSTEM MODERNIZATION AT TERMINAL 1
- HOLDING PAD 7 RECONSTRUCTION AND EXPANSION
- RUNWAY DRAINAGE IMPROVEMENTS
- POWER FOR CHARGERS FOR ELECTRIC BUSES AT CAR RENTAL
- POWER FOR CHARGERS FOR ELECTRIC RENTAL CARS
- CENTRAL MAINTENANCE & DISTRIBUTION BUILDING
- BUILDING ADDITIONS AT A AND C GATES
- MONUMENT SIGNAGE AT TROP / PARADISE, TROP / KOVAL
- INNOVATION CHECKPOINT
- HIGH-T ON SOUTHBOUND PARADISE AT RUSSELL
- AIRPORT ROADWAY IMPROVEMENTS
- PERKINS FIELD RECONSTRUCTION OF RUNWAY, TAXIWAY, APRON
- JEAN AIRPORT RUNWAY RECONSTRUCTION



# Bidding Considerations

- BADGING
  - BACKGROUND CHECK
  - AIRPORT SECURITY TRAINING CLASS
  - FEES
  - TIME
- AIRFIELD ACCESS
- ESCORTS

# Bid Advertisement

## Where to Find the Bids?

The screenshot shows the NGEM Nevada Government Marketplace website. The URL <https://www.ngemnv.com/> is displayed in red text. The website features a navigation bar with the following links: **Current Bid Opportunities** (circled in orange), **Closed Bid Opportunities**, **Awarded Bids**, **Non-Awarded Bids**, and **Active Contracts**. A central login and registration form is displayed, containing the following elements:

- Text: "Already Registered? Login Here:"
- Input field: "User Name"
- Input field: "Password"
- Submit button: "SUBMIT" (circled in orange)
- Link: "Register" (circled in orange)
- Link: "Forgot Password"

Below the form, the section "About the Nevada Government eMarketplace" is visible, with the following text:

NGEM allows contractors and suppliers to register in one central location to receive requests for bids or proposals from all participating entities, free of charge. We expect additional entities to join NGEM in the future, further increasing the value to suppliers.

# Bid Advertisement

## Where to Find the Bids?

nevada.ionwave.net/CurrentSourcingEvents.aspx

**NGEM** Logi

Current Bid Opportunities

[Return To Login](#) [Supplier Registration](#)

Bid Number	Bid Title	Bid Type	Organization	Bid Issue Date	Bid Close Date/Time
			AVIATION		
606391-22	Professional Engineering Services for On Demand Quality Assurance Agency Construction Inspection Services	SOQ	Clark County, Nevada	12/7/2022	2/2/2023 03:00:00 PM (PT)
23-0828 Addendum 1	SimPad Plus System and LLEAP for SimPad Plus	BID	College of Southern Nevada	1/20/2023	2/3/2023 03:00:00 PM (PT)
PU230201	UTV Deluxe Rumble Seats and Grab Handles	RFQ Informal	Las Vegas Metropolitan Police	2/1/2023	2/6/2023 10:00:00 AM (PT)
230109-JL (Step 1) Addendum 2	ARC Records Digitization Project	RFP	City of Las Vegas, Nevada	1/10/2023	2/6/2023 01:30:00 PM (PT)
5482-FH Addendum 2	Emergency Phones Project	BID	UNLV (NSHE-Business Center South)	12/28/2022	2/6/2023 02:00:00 PM (PT)
010361	LVVWD Operations & Maintenance On-Call Support Services 2023-2029	BID	LVVWD	1/12/2023	2/7/2023 10:00:00 AM (PT)
LAS/CE-3062 (LAS West Apron Expansion) Addendum 5	LAS West Apron Expansion (PWP CL-2023-173)	CC Dept of Aviation - Construction/Engineering: Request for Bid	Clark County Department of Aviation	1/10/2023	2/7/2023 01:30:00 PM (PT)
IFB 134-23 Fleet Maintenance Facility Improvements Addendum 2	Galleria Fleet Maintenance Facility Improvements	BID	City of Henderson	1/4/2023	2/7/2023 02:00:00 PM (PT)
RFQ 22/23-24 Addendum 2	Design Services for Airfield Signage and Taxiway Renaming Project	RFQ	Reno-Tahoe Airport Authority	12/22/2022	2/7/2023 02:00:00 PM (PT)
23-0834 Addendum 1	Legal Services	RFQ	College of Southern Nevada	1/3/2023	2/7/2023 03:00:00 PM (PT)
IFB 138-23 Turf Reduction Plans for Boulder Hwy Addendum 1	Turf Reduction Plans for Boulder Highway Streetscape	BID	City of Henderson	12/21/2022	2/7/2023 03:00:00 PM (PT)
23.69111.07-JH	Durango Hills Golf Course Fence Replacement	BID	City of Las Vegas, Nevada	1/17/2023	2/8/2023 01:30:00 PM (PT)
ITB 22/23-09	Terminal Loop Road Reconstruction Project	BID	Reno-Tahoe Airport Authority	1/6/2023	2/8/2023 02:00:00 PM (PT)
RFP 126-23 Therapeutic Recreation Building	Construction of Therapeutic Recreation Building	RFP	City of Henderson	1/10/2023	2/8/2023 02:00:00 PM (PT)
23.MWA065C1-SK TAP-0003(215) NDOT74002 Addendum 2	Adcock-Garside Safe Routes	BID	City of Las Vegas, Nevada	10/24/2022	2/9/2023 01:30:00 PM (PT)
19102 Addendum 4	FWRC PRIMARY SLUDGE THICKENING IMPROVEMENTS	BID	Clark County Water Reclamation District	11/15/2022	2/9/2023 02:00:00 PM (PT)
606476	Emergency Board Up Services	BID	Las Vegas Metropolitan Police	1/12/2023	2/9/2023 02:00:00 PM (PT)
RFP 8857 Addendum 1	NSHE - Long Term Disability Insurance	RFP	BCN Purchasing	1/20/2023	2/9/2023 02:00:00 PM (PT)
606165-22 Addendum 3	CAREY BOULEVARD BETWEEN NELLIS BOULEVARD AND TOIYABE STREET	BID	Clark County, Nevada	12/29/2022	2/9/2023 02:15:00 PM (PT)

# Bid Advertisement

## Where to Find the Bids?



neveda.ionwave.net/CurrentSourcingEvents.aspx

# NGEM

Login

### Current Bid Opportunities

[Return To Login](#) [Supplier Registration](#)

Bid Number	Bid Title	Bid Type	Organization	Bid Issue Date	Bid Close Date/Time ▲
			AVIATION		
 LAS/CE-3062 (LAS West Apron Expansion) Addendum 5	LAS West Apron Expansion (PWP CL-2023-173)	CC Dept of Aviation - Construction/Engineering: Request for Bid	Clark County Department of Aviation	1/10/2023	2/7/2023 01:30:00 PM (PT)
 REQUEST FOR QUOTE: EVS-01-0023	Airport Rent-A-Car Center Pay on Foot Stations	CC Dept of Aviation - Purchasing: Request for Quote	Clark County Department of Aviation	2/2/2023	2/16/2023 02:00:00 PM (PT)

# Bid Advertisement

## Where to Find the Bids?

The screenshot shows the NGEM Nevada Government Marketplace website. The browser address bar displays 'ngemnrv.com'. The NGEM logo is on the left, and 'Nevada Government Marketplace' is on the right. A navigation bar contains links: 'Current Bid Opportunities', 'Closed Bid Opportunities', 'Awarded Bids', 'Non-Awarded Bids', and 'Active Contracts'. The main content area features a login form with the heading 'Already Registered? Login Here:'. It includes input fields for 'User Name' and 'Password', a blue 'SUBMIT' button, a blue 'Register' link (circled in orange), and a 'Forgot Password' link. Below the form is a section titled 'About the Nevada Government eMarketplace' with two paragraphs of text.

← → ↻ 📄 ☆ 📱 👤 ⋮

ngemnrv.com

**NGEM**

Nevada Government Marketplace

Current Bid Opportunities Closed Bid Opportunities Awarded Bids Non-Awarded Bids Active Contracts

Already Registered? Login Here:

User Name

Password

SUBMIT

Register Forgot Password

### About the Nevada Government eMarketplace

NGEM allows contractors and suppliers to register in one central location to receive requests for bids or proposals from all participating entities, free of charge. We expect additional entities to join NGEM in the future, further increasing the value to suppliers.

In addition to centralized registration, NGEM allows for online publishing of solicitations by the participating entities, and online submission of bids or proposals by offerors. This is a first in Nevada public contracting, and we believe our suppliers and contractors will be as pleased as we are with the time and materials savings, increased efficiency, electronic record keeping and more.

# Bid Advertisement

## Where to Find the Bids?

neveda.ionwave.net/SupplierRegistration/PreliminaryInfo.aspx

**NGEM** Supplier Registration

Preliminary Info Terms Company Info Addresses **Other Info** Commodity Codes Classifications Review Complete

Preliminary Company Information

\* Company Name

\* Main Phone ( ) - - Ext:  ☐ International

DUNS



# Bid Advertisement

## Where to Find the Bids?



IONWAVE Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles ▾

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Time Left 4 days 22 hours 15 minutes 28 seconds

Response Status **NOT SUBMITTED - To complete your response, you must click 'Submit Response' in the Response Submission tab.**

Event Details Messages Questions Activities Invitations Attachments Attributes Line Items Response Attachments Plan Holders Response Submission

**Bid Information**

Bid Type CCDOA Construction: Invitation to Bid (Sealed)

Status Issued

Issue Date & Time 1/10/2023 05:38:07 PM (PT)

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Question Cutoff Date & Time 1/23/2023 01:30:00 PM (PT)

Notes

Public Works Project (PWP)=CL-2023-173.  
Airport Improvement Project (AIP)#3-32-0012-102-2023.

**THIS IS A PROJECT LABOR AGREEMENT (PLA) PROJECT.**

DESCRIPTION OF WORK - Airside West Ramp improvements to include PCC pavement, taxiway, high mast lighting, communications and CCTV infrastructure, the AOA security fence, markings, and all improvements inside the AOA. PWP#CL-2023-173. AIP#3-32-0012-102-2023.

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The proposed Contract is under and subject to Executive Order 11246, as amended, of September 24, 1965, and to the Equal Employment Opportunity (EEO) and Federal Labor Provisions.

It is the policy of the Clark County Department of Aviation (OWNER) to promote the objectives of the United States Department of Transportation (DOT) with respect to the participation of Disadvantaged Business Enterprises (DBEs) in DOT-assisted contracts. This policy has been formulated to comply with 49 CFR Part 26 and Instruction to Bidders, Article 6.0, section 6.3.H. Guidance Concerning Good Faith Efforts. OWNER has established a goal of **17%** of the Contract amount for the utilization of firms owned and controlled by socially and economically disadvantaged persons.

Award of the Contract is conditioned on meeting the requirements for good faith efforts as defined in CFR 49 26.53. The DBE goal remains in effect throughout the term of the Contract.

The requirements of 49 CFR part 26 apply to this Contract. It is the policy of the OWNER to practice nondiscrimination based on race, color, national origin, sex, or sexual orientation in the award or performance of this contract. The OWNER encourages participation by all firms qualifying under this solicitation regardless of business size or ownership.

The OWNER, in accordance with the provisions of Title VI of the Civil Rights Act of 1964 (78 Stat. 252, 42 U.S.C. §§ 2000d to 2000d-4) and the Regulations, hereby notifies all Bidders that it will affirmatively ensure that any contract entered into pursuant to this advertisement, disadvantaged business enterprises will be afforded full and fair opportunity to submit bids in response to this invitation and will not be discriminated against on the grounds of race, color, or national origin in consideration for an award.

The following Federal provisions are incorporated into the contract by reference: 1) Buy American Preference, 2) Foreign Trade Restriction, 3) Davis Bacon, 4) Affirmative Action, 5) Governmentwide Debarment and Suspension, 6) Governmentwide Requirements for Drug-Free Workplaces.

**Bid Contact Information**

Workgroup Clark County Department of Aviation

Contact Name Brandon Ledesma

Address 1845 E Russel Road  
Las Vegas, NV 89119 USA

Department Construction/Design

Floor/Room 3rd

Contact Phone 1 (702) 261-5574

Contact Email [aecom\\_brandonl@lasairport.com](mailto:aecom_brandonl@lasairport.com)

# Bid Advertisement

## Where to Find the Bids?

neveda.ionwave.net/VendorResponse/VRResponseMessage.aspx?eventID=Tlv41eElqrg\_

**IONWAVE** Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles ▾

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Time Left 4 days 22 hours 14 minutes 31 seconds

Response Status **NOT SUBMITTED - To complete your response, you must click 'Submit Response' in the Response Submission tab.**

Event Details Messages **Questions** Activities Invitations Attachments Attributes Line Items Response Attachments Plan Holders Response Submission

Priority	Subject	Message	Date
All ▾			
Normal	3062 (LAS West Apron Expansion) Site Tour Location	A site tour will be conducted following the pre-bid meeting. If you would like to attend, we will be meeting at the end of East Dewey Drive off of South Las Vegas Boulevard.	1/17/2023
High	Question Cutoff Update	Addendum 3 has been issued to correct the Question cutoff time to 1:30 PM on 1/23/2022.	1/23/2023

2 items in 1 pages

# Bid Advertisement

## Where to Find the Bids?

neveda.ionwave.net/VendorResponse/VResponseQuestion.aspx?eventID=TLv41eElqrg\_

**IONWAVE** Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Time Left 4 days 22 hours 12 minutes 32 seconds

Response Status **NOT SUBMITTED - To complete your response, you must click 'Submit Response' in the Response Submission tab.**

Event Details Messages Questions Activities Invitations Attachments Attributes Line Items Response Attachments Plan Holders Response Submission

Bid Questions

Question Cutoff Date: 1/23/2023 01:30 PM (PT)

Question owner supplied crash gate. can you provide a list of what material is going to be supplied? i.e. gate tymetal system, operator, photo eyes etc ?

Answer Updated Response: **Please refer to the Bill of Materials listed on drawing C509.**

Submitted 1/12/2023 08:04:18 AM (PT)

Items 1 - 1 shown of 1 • Page 1 of 1 shown

# Bid Advertisement

## Where to Find the Bids?

neveda.ionwave.net/VendorResponse/VResponseActivity.aspx?eventID=Tlv41eElqrg\_

**IONWAVE** Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Time Left 4 days 22 hours 11 minutes 20 seconds

Response Status **NOT SUBMITTED - To complete your response, you must click 'Submit Response' in the Response Submission tab.**

Event Details Messages Questions **Activities** Invitations Attachments Attributes Line Items Response Attachments Plan Holders Response Submission

Event Activities

Activity Date	Activity Time	Activity Type	Activity Name
1/17/2023	10:00 AM (PT)	Participation	Pre-bid Meeting
1/23/2023	1:30 PM (PT)	Participation	Question Cut Off
1/30/2023	1:30 PM (PT)	Non-Participation	DOA Responses to Q&A Addenda
2/7/2023	1:30 PM (PT)	Participation	Bid Opening
3/21/2023	1:30 PM (PT)	Non-Participation	Anticipated Award Date

5 items in 1 pages



# Bid Advertisement

## Where to Find the Bids?

IONWAVE Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles

Preview Response Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Time Left 4 days 22 hours 10 minutes 17 seconds

Response Status **NOT SUBMITTED - To complete your response, you must click 'Submit Response' in the Response Submission tab.**

Event Details Messages Questions Activities Invitations **Attachments** Attributes Line Items Response Attachments Plan Holders Response Submission

Bid Attachments

#	Download All	File Name	Description
		Attachment '3062_IFB-Specifications-2023-01-09.pdf' has been changed as part of an addendum. See 'History' for details.	
31		3062_IFB_Specifications-2023-01-09.pdf (7.94 MB)	Volume 2 - Exhibit E Specifications
		Attachment '3062_LAS_West_Ramp_CSPP_2022_12-09.pdf' has been changed as part of an addendum. See 'History' for details.	
32		3062_LAS_West_Ramp_CSPP_2022_12-09.pdf (8.09 MB)	LAS_West_Ramp_CSPP_2022_12-09
		Attachment '3062_LAS Westside pothole data.pdf' has been changed as part of an addendum. See 'History' for details.	
33		3062_LAS Westside pothole data.pdf (3.22 MB)	FOR REFERENCE ONLY - LAS Westside pothole data
		Attachment '3062_Proj 3062 Appendix H_Final Geotech_Report_Signed.pdf' has been changed as part of an addendum. See 'History' for details.	
34		3062_Proj 3062 Appendix H_Final Geotech_Report_Signed.pdf (6.32 MB)	FOR REFERENCE ONLY - Appendix H Final Geotech Report
35	Download	3062_1_Volume One - Cover_Index_Instructions to Bidders.pdf (622 KB)	Volume One - Cover_Index_Instructions to Bidders
36	Download	3062_2_ITB_Attachment A - SMWDBE SUBCONTRACTOR_VENDOR INFORMATION.pdf (75 KB)	_ITB_Attachment A - SMWDBE SUBCONTRACTOR_VENDOR INFORMATION
37	Download	3062_3_ITB_Attachment B_SMWDBE.pdf (668 KB)	ITB_Attachment B_SMWDBE
38	Download	3062_4_ITB_Attachment C_DESIGNATION OF SUBCONTRACTORS 1% LIST.pdf (218 KB)	ITB_Attachment C_DESIGNATION OF SUBCONTRACTORS 1% LIST
39	Download	3062_5_ITB_Attachment C-1_AFFIDAVIT PERTAINING TO PREFERENCE ELIGIBILITY.pdf (398 KB)	ITB_Attachment C-1_AFFIDAVIT PERTAINING TO PREFERENCE ELIGIBILITY
40	Download	3062_6_ITB_Attachment F_SMWD BUSINESS ENTERPRISE UTILIZATION.pdf (149 KB)	ITB_Attachment F_SMWD BUSINESS ENTERPRISE UTILIZATION
41	Download	3062_7_ITB_Attachment H_CONSTRUCTION EQUIPMENT_NGEM.pdf (56 KB)	ITB_Attachment H_CONSTRUCTION EQUIPMENT_NGEM
42	Download	3062_8_ITB_Attachment I - PWP RATES 2023 & AMENDMENTS 1-4 (no response).pdf (6 MB)	ITB_Attachment I - PWP RATES 2023 & AMENDMENTS 1-4 (no response)
43	Download	3062_9_ITB_Attachment J_PROJECT WORKFORCE CHECKLIST.pdf (671 KB)	ITB_Attachment J_PROJECT WORKFORCE CHECKLIST
44	Download	3062_10_ITB_Attachment K_REQUEST FOR WAIVER.pdf (206 KB)	ITB_Attachment K_REQUEST FOR WAIVER
45	Download	3062_11_ITB_Attachment L_Sample LAS_Construction_Waste_Recycling_Sheet.xlsx (14 KB)	ITB_Attachment L_Sample LAS_Construction_Waste_Recycling_Sheet
46	Download	3062_12_ITB - ATT Federal DWB Rates_NV20230001 01.06.2023.pdf (574 KB)	ITB - ATT Federal DWB Rates_NV20230001 01.06.2023
47	Download	3062_13_Volume One - ITB - Att. Prev. Wage 2022 Amd 1-8 (01.10.2023).pdf (4.23 MB)	Volume One - ITB - Att. Prev. Wage 2022 Amd 1-8 (01.10.2023)
48	Download	3062_14_Volume One - FAA - PLA - Contract.pdf (194 KB)	Volume One - FAA - PLA - Contract
49	Download	3062_15_Volume One - Exhibit A - General Conditions.pdf (437 KB)	Volume One - Exhibit A - General Conditions
50	Download	3062_16_Volume One - Exhibit B - Special Conditions.pdf (497 KB)	Volume One - Exhibit B - Special Conditions
51	Download	3062_17_Volume One - Exhibit C - Compensation Conditions.pdf (155 KB)	Volume One - Exhibit C - Compensation Conditions
52	Download	3062_18_Volume One - Exhibit D - FAA Clauses & Certs.pdf (1.69 MB)	Volume One - Exhibit D - FAA Clauses & Certs

# Bid Advertisement

## Where to Find the Bids?

neveda.ionwave.net/VendorResponse/VRResponseAttribute.aspx?eventID=Thv41eIqrg\_

**IONWAVE** Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles ▾

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number	LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))
Close Date & Time	2/7/2023 01:30:00 PM (PT)
Time Left	4 days 22 hours 9 minutes 11 seconds
Response Status	<b>NOT SUBMITTED</b> - To complete your response, you must click 'Submit Response' in the Response Submission tab.

Event Details Messages Questions Activities Invitations Attachments **Attributes** Line Items Response Attachments Plan Holders Response Submission

**Bid Attributes**

Save Error Check Response Total: \$1,700,000.00

# Attribute

- 1 Bid Acknowledgement**  
Bidder acknowledges it has carefully examined the Project Bid Documents and Drawings as well as the premises and conditions affecting the Work, and hereby proposes to furnish all labor and material and to perform all Work as required by and in strict accordance with the above named documents for sums as shown in "Line Items TAB", which sums include all federal, state and local taxes.  
☐ Acknowledged
- 2 Site Visit**  
Bidder confirms that it has visited the project work site.
- 3 Project Labor Agreement (PLA)**  
Bidder acknowledges it has received the Project Labor Agreement (PLA) and has examined, investigated and studied the working and labor conditions that affect the Project and has included for complying to the terms and conditions in its Bid.  
☐ Acknowledged
- 4 Bid Security**  
The Bidder acknowledges that it has included with its Bid the required Bid Bond for not less than five percent (5%) of the Total Bid Price.  
☐ Acknowledged
- 5 Acceptance of Bid**  
The Bidder understands and agrees that OWNER reserves the right to accept or reject any or all Bids submitted within ninety (90) calendar days from date of bid opening. CONTRACTOR agrees that it will not withdraw its Bid for said period of time.  
☐ Understood and Agreed
- 6 Bid Time**  
CONTRACTOR acknowledges that OWNER has allowed for sufficient time for it to complete the Work in the time specified. The CONTRACTOR agrees that, if awarded the Contract hereunder, it shall commence the Work to be performed under the Contract on the date set by OWNER in its written Notice to Proceed, continuing the Work with diligence and shall complete the entire Work per Exhibit "B" Special Conditions, Article 4.0 - Contract Milestones. Separable portions of the Work may be subject to milestone dates as established and described in Exhibit "B" Special Conditions, Article 4.0 - Contract Milestones. The undersigned agrees that, if awarded the Contract, it will complete said separable portions of Work in accordance with such milestone dates.  
  
CONTRACTOR shall include in the Bid all costs and overheads for continuous, full time management of the Contract, including all the requirements of the General Conditions, Special Conditions, Compensation Conditions, Technical Specifications and Drawings, covering a period of time not less than Notice to Proceed (NTP) through the last Contract Milestone and completion of all requirements in Exhibit "A" General Condition 54.0 - Contract Closeout.  
  
If the Contractor is notified of the acceptance of its Bid, it agrees to execute, within ten (10) days, a Contract for the above Work.  
  
The Contractor certifies that it has examined and is fully familiar with all the provisions of the Contract Documents.  
  
The Contractor certifies that the firm, which he or she represents, is properly licensed to perform the Work under this Contract, is financially capable of prosecution of the Work and capable of securing the required bonds and insurance. Evidence to the contrary shall be recognized as grounds for determining the undersigned bidder's bid as being non-responsive. If, after award of the Contract, OWNER discovers that CONTRACTOR does not possess the proper license to perform the Work, OWNER will direct CONTRACTOR to demobilize, clean-up and vacate the site within ten (10) calendar days. Since the awarded Contract is null and void by virtue of CONTRACTOR not being properly licensed, OWNER shall not be responsible for any CONTRACTOR costs, including any Work performed.  
  
☐ Acknowledged and Certified

# Bid Advertisement

## Where to Find the Bids?

nevada.ionwave.net/VendorResponse/VRResponseLine.aspx?eventID=TLv41eElqrg\_

**IONWAVE** Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Time Left 4 days 22 hours 8 minutes 5 seconds

Response Status **NOT SUBMITTED** - To complete your response, you must click 'Submit Response' in the Response Submission tab.

Event Details Messages Questions Activities Invitations Attachments Attributes **Line Items** Response Attachments Plan Holders Response Submission

Bid Line Items

Save Save & Next Go to Line Error Check

Response Total: \$1,200,000.00

Lines 1 - 50 shown of 136 • Page 1 of 3 shown

#	Specification	Quantity	UOM	Response	Extended
1	Contractor Quality Control Program (CQCP) <b>Item Note:</b> Specification Reference C-100-1.1	1	Lump Sum	Unit Price	No Response
2	Mobilization/Demobilization <b>Item Note:</b> Specification Reference C-105-5.1	1	Lump Sum	Unit Price	No Response
3	PCC Pavement Removal <b>Item Note:</b> Specification Reference P-101-4.1	248	Square Yard	Unit Price	No Response
4	Asphalt Removal By Cold Milling <b>Item Note:</b> Specification Reference P-101-4.2	23275	Square Yard	Unit Price	No Response
5	Remove Curb and Gutter <b>Item Note:</b> Specification Reference P-101-4.3	46	Linear Foot	Unit Price	No Response
6	Remove Existing Fence <b>Item Note:</b> Specification Reference P-101-4.4	4311	Linear Foot	Unit Price	No Response
7	Remove Existing Electrical Pole <b>Item Note:</b> Specification Reference P-101-4.5	10	Each	Unit Price	No Response
8	Removal of Pipe <b>Item Note:</b> Specification Reference P-101-4.6	491	Linear Foot	Unit Price	No Response



# Bid Advertisement

## Where to Find the Bids?

neveda.ionwave.net/VendorResponse/VResponseLine.aspx?eventID=Tlv41eElqrg\_

IONWAVE Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Time Left 4 days 22 hours 2 minutes 7 seconds

Response Status **NOT SUBMITTED** - To complete your response, you must click 'Submit Response' in the Response Submission tab.

Event Details Messages Questions Activities Invitations Attachments Attributes Line Items Response Attachments Plan Holders Response Submission

Bid Line Items

Save Save & Next Go to Line Error Check

Response Total: \$1,700,000.00

Lines 1 - 50 shown of 136 • Page 1 of 3 shown

#	Specification	Quantity	UOM	Response	Extended
1	Contractor Quality Control Program (CQCP) <b>Item Note:</b> Specification Reference C-100-1.1	1	Lump Sum	Unit Price*	No Response
2	Mobilization/Demobilization <b>Item Note:</b> Specification Reference C-105-5.1	1	Lump Sum	Unit Price*	No Response
3	PCC Pavement Removal	248	Square Yard	Unit Price*	No Response

# Bid Advertisement

## Where to Find the Bids?

neveda.ionwave.net/VendorResponse/VRResponseLine.aspx?eventID=TV41eElqrg\_&errorCheckComplete=true

**IONWAVE** Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Time Left 4 days 22 hours 1 minutes 3 seconds

Response Status **NOT SUBMITTED - To complete your response, you must click 'Submit Response' in the Response Submission tab.**

**NGEM**

**Error check last run: 2/2/2023 03:28:36 PM (PT)**  
**150 validation error(s) present. Please review the following tabs:**

- Attributes
- Line Items
- Response Attachments
- Response Submission

After correcting errors, please click "Error Check Response" above to re-run validation of your response.

Event Details Messages Questions Activities Invitations Attachments Attributes Line Items Response Attachments Plan Holders Response Submission

Bid Line Items

Save Save & Next Go to Line Error Check

Response Total: \$1,700,000.00

Lines 1 - 50 shown of 136 • Page 1 of 3 shown

127 validation error(s) present

- Line #1 - Fields Required: Unit Price
- Line #2 - Fields Required: Unit Price
- Line #3 - Fields Required: Unit Price
- Line #4 - Fields Required: Unit Price
- Line #5 - Fields Required: Unit Price
- Line #6 - Fields Required: Unit Price
- Line #7 - Fields Required: Unit Price
- Line #8 - Fields Required: Unit Price
- Line #9 - Fields Required: Unit Price
- Line #10 - Fields Required: Unit Price

#	Specification	Quantity	UOM	Response	Extended
1	Contractor Quality Control Program (CQCP) Item Note: Specification Reference C-100-1.1	1	Lump Sum	Unit Price	No Response
2	Mobilization/Demobilization Item Note: Specification Reference C-105-5.1	1	Lump Sum	Unit Price	No Response
3	PCC Pavement Removal Item Note: Specification Reference P-101-4.1	248	Square Yard	Unit Price	No Response
4	Asphalt Removal By Cold Milling Item Note: Specification Reference P-101-4.2	23275	Square Yard	Unit Price	No Response
5	Remove Curb and Gutter	46	Linear Foot	Unit Price	No Response

# Bid Advertisement

## Where to Find the Bids?

neveda.ionwave.net/VendorResponse/VResponseAttachments.aspx?eventID=TLv41eElqrg\_

IONWAVE Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Time Left 4 days 22 hours 6 minutes 42 seconds

Response Status **NOT SUBMITTED** - To complete your response, you must click 'Submit Response' in the Response Submission tab.

Event Details Messages Questions Activities Invitations Attachments Attributes Line Items **Response Attachments** Plan Holders Response Submission

Requested Attachments

✓ Error Check

#	Requested Attachments
1	<p>BID ATTACHMENT ONE - BID BOND DUE AT TIME OF BID.</p> <p>Upload <a href="#">Click "Upload" to select file</a></p>
2	<p>BID ATTACHMENT TWO - LIST OF SUBCONTRACTORS (5%) DUE AT TIME OF BID.</p> <p>Upload <a href="#">Click "Upload" to select file</a></p>
3	<p>BID ATTACHMENT THREE - BUSINESS ENTITY TYPE DUE AT TIME OF BID.</p> <p>Upload <a href="#">Click "Upload" to select file</a></p>
4	<p>BID ATTACHMENT FIVE - PROJECT WORKFORCE CHECKLIST DUE AT TIME OF BID.</p> <p>Upload <a href="#">Click "Upload" to select file</a></p>
5	<p>BID ATTACHMENT SIX - DISCLOSURE OF OWNERSHIP/PRINCIPALS FORM DUE AT TIME OF BID.</p> <p>Upload <a href="#">Click "Upload" to select file</a></p>
6	<p>BID ATTACHMENT SEVEN - PROJECT LABOR AGREEMENT LETTER OF ASSENT DUE AT TIME OF BID.</p> <p>Upload <a href="#">Click "Upload" to select file</a></p>
7	<p>ITB ATTACHMENT "B" - S/M/W/DBE SUBCONTRACTOR/VENDOR INFORMATION Due 2 days after bidder is notified they are the apparent best bidder.</p> <p>Upload <a href="#">Click "Upload" to select file</a></p>
8	<p>ITB ATTACHMENT "C" - DESIGNATION OF SUBCONTRACTORS 1 PERCENT LIST DUE 2 HRS AFTER BID CLOSING.</p> <p>Upload <a href="#">Click "Upload" to select file</a></p>
9	<p>ITB ATTACHMENT "F" - S/M/W/D BUSINESS ENTERPRISE UTILIZATION DUE 2 WORK DAYS AFTER APPARENT BEST BIDDER NOTIFICATION.</p> <p>Upload <a href="#">Click "Upload" to select file</a></p>
10	<p>ITB ATTACHMENT "H" - CONTRACTOR'S CONSTRUCTION EQUIPMENT DUE WITHIN 2 WORKING DAYS FROM NOTIFICATION OF APPARENT BEST BIDDER.</p> <p>Upload <a href="#">Click "Upload" to select file</a></p>

Items 1-10 shown of 13 • Page 1 of 2 shown

1 2 3 4 5 6 7 8 9 10 11 12 13

# Bid Advertisement

## Where to Find the Bids?

neveda.ionwave.net/VendorResponse/VResponsePlanHolder.aspx?eventID=TV41eElqrg\_

IONWAVE Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Close Date & Time 2/7/2023 01:30:00 PM (PT)

Time Left 4 days 22 hours 5 minutes 10 seconds

Response Status **NOT SUBMITTED - To complete your response, you must click 'Submit Response' in the Response Submission tab.**

Event Details Messages Questions Activities Invitations Attachments Attributes Line Items Response Attachments **Plan Holders** Response Submission

Active (54) Deleted

Active Plan Holders

Extract To Excel

Supplier Name	City	State	Contact Name	Email	Phone	Added By	Add Date
Affordable Striping & Sealing LLC	Las Vegas	NV	Shonda Decker	shonda@affordablestriping.com	(702) 222-9009	System (Viewed)	1/30/2023
ART IN IRON ORNAMENTAL INC.	Las Vegas	NV	Hugo Hernandez	contact@art-in-iron.com	(702) 913-4065	System (Viewed)	1/24/2023
Atkins	Henderson	NV	Matt Baird	matt.baird@atkinsglobal.com	(702) 263-7275	System (Viewed)	1/24/2023
Aztech Inspections & Testing, LLC	Las Vegas	NV			(702) 247-7645	System (Viewed)	2/2/2023
bidboard	San Diego	CA			(800) 479-5314	System (Viewed)	1/31/2023
C.I. Contractors, Inc.	Anchorage	AK	Lisa Bishop	lisa@ciciv.com	(907) 561-6807	System (Viewed)	1/26/2023
Capital Pump & Equipment, LLC	Henderson	NV	Pete Martinez	pmartinez@cpepumps.com	(480) 626-5257	System (Viewed)	1/25/2023
Coastline Equipment	N. Las Vegas	NV	Joe Gilmer	joe.gilmer@coastlineequipment.com	(702) 399-2700	System (Viewed)	1/25/2023
ConstructConnect	Cincinnati	OH			(800) 364-2059	System (Viewed)	1/24/2023
Construction Notebook	Las Vegas	NV	Darleen Eiler	darleen@constructionnotebook.com	(702) 876-8660	System (Viewed)	1/25/2023
Core & Main	North Las Vegas	NV			(702) 494-1000	System (Viewed)	1/28/2023
Diversified Conveyors International	Memphis	TN	Luis	llarrinaga@teamdci.com	(901) 396-5370	System (Viewed)	1/31/2023
Division 03	Henderson	NV	Anthony Hermann	anthony@division-03.com	(702) 937-3539	System (Viewed)	2/2/2023
Dodge Data and Analytics	Arlington	TX	Scan Dept	dodge.docs@construction.com	(817) 437-5529	System (Viewed)	1/25/2023
DVK TRANSPORTS LLC	Las Vegas	NV	Vanessa King	dk757@yahoo.com	(702) 494-7512	System (Viewed)	1/26/2023
Electrosonic, Inc.	LAS VEGAS	NV	Bob Franklin	Bob.franklin@electrosonic.com	(702) 963-5356	System (Viewed)	1/31/2023
Fence Supply and Installation	payson	UT	Addison Steinagel	absteinagel@gmail.com	(801) 787-8436	System (Viewed)	2/1/2023
Ferguson Enterprises, Inc.	Henderson	NV	Tony Stinziano	tony.stinziano@ferguson.com	(702) 564-2087	System (Viewed)	1/27/2023
Foxy Construction LLC	Las Vegas	NV	Donna Gunther	donna@foxyconstruction.com	(702) 365-8988	System (Viewed)	2/1/2023
Gibson Construction of Nevada Inc.	North Las Vegas	NV	Dennis Hayes	dennish@gibsonconstruction.com	(702) 399-4600	System (Viewed)	1/24/2023

54 Items in 3 pages



# Bid Advertisement

## Where to Find the Bids?

nevada.ionwave.net/VendorResponse/VResponseSubmission.aspx?eventID=Tlv41eElqrg\_

IONWAVE Home Bids Evaluations Auctions Contracts Suppliers Reports Admin Charles

**Preview Response** Response Detail for LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))

Return

Bid Number	LAS/CE-3062 (LAS West Apron Expansion) Addendum 5 (LAS West Apron Expansion (PWP CL-2023-173))
Close Date & Time	2/7/2023 01:30:00 PM (PT)
Time Left	4 days 22 hours 4 minutes 14 seconds
Response Status	<b>NOT SUBMITTED - To complete your response, you must click 'Submit Response' in the Response Submission tab.</b>

Event Details Messages Questions Activities Invitations Attachments Attributes Line Items Response Attachments Plan Holders **Response Submission**

Supplier Response Summary Response Total: \$1,700,000.00

**Preview Address**

Supplier Name	Clark County Department of Aviation
Address	
Phone	
Fax	
Contact Name	
Email	

**Your User Profile**

Title	Sr. Contract Manager
Name	Mr. Charles Cheatham
Office Phone	1 (702) 2615072
Fax Phone	
Mobile Phone	
Email	aecom_charlesc@lasairport.com

**Digital Signature**

By selecting the "Submit Response" button, you are signing this Solicitation document electronically. You agree your electronic signature is the legal equivalent of your manual signature on this Solicitation document. By selecting "Submit Response" you consent to be legally bound by the terms and conditions of this Solicitation. You further agree that your use of a keypad, mouse or other device to select an item, button, icon or similar act/action constitutes your signature acceptance and agreement as if actually signed by you in writing. You also agree that no certification authority or other third-party verification is necessary to validate your digital signature and that the lack of such certification or third-party verification will not in any way affect the enforceability of your digital signature or any resulting contract between you and the Clark County Department of Aviation (CCDOA). You also represent that you are authorized to enter into this Solicitation for all persons who own or are authorized to access any of your accounts and that such persons will be bound by the terms of this Solicitation. By signing below, I certify under penalty of perjury that all information provided to the CCDOA is truthful and correct, that I am authorized to sign this document and submit this bid on behalf of the Bidder, and that this Bid is genuine, not collusive, and is not made in the interest of or on behalf of any person not herein named.

Your Full Name: Your Email Address:

## Contact Information

Layne Weight

Office: (702) 261- 4749

Email: LayneW@lasairport.com

CJ Cheatham

Office: (702) 261-5072

Email: Aecom\_CharlesC@lasairport.com

**HARRY REID**

**INTERNATIONAL**

**LAS VEGAS**

# How to Prepare a Proposal



**February 15, 2023**



*Amy Shaw, Manager, Commercial and Business Development*

## **Concessions Team**

- **Michael Oram, Concessions Manager**
- **Kylies Fung, Airport Contract Specialist**
- **Sabrina Khater, Airport Contract Specialist**

# About the Airport

Harry Reid International Airport is a global destination for leisure travel and conventions.

Committed to creating a welcome and memorable experience for each and every guest.

We will continue to create an exceptional guest experience by providing a variety of passenger services with a blend of national brands and local concepts.

# About the Airport

*“Whether it’s multi-national brands and corporations, superstar entertainers or big-name sports franchises, Las Vegas is the place where the world’s most recognizable names come to make the biggest impact.”*

Las Vegas Convention and Visitors Authority

In 2019, the airport had its busiest year on record, welcoming 51.5 million arriving and departing passengers and its highest single month with 4.6 million in October. 2020 was of course devastating for everyone, including the airport, however, in 2021 we had 39,710,493 passengers. In 2022 we set a new record, with 52.6 million arriving and departing passengers and for the first time, the airport served more than 5 million passengers in a single month (October 2022 – 5.17 million).

# Doing Business at the Airport

## Unique Requirements of Operating at the Airport

### TSA Requirements:

#### Badging Process

- Application

- 20 year background check

- Local Badging Signatory

#### Product/Supplies Distribution

- Items sold must be inspected

- 1 non vehicle checkpoint

- Must have SIDA decal

- Escort Company – hourly fee

#### Prohibited Items

- Security Risk of products for sale

- Regulates knife usage

- Monthly Audits

# Doing Business at the Airport

## Unique Requirements of Operating at the Airport

Letter of Credit (LOC)

Must obtain LOC for Security Deposit

Hours of Operation

Open from first flight in the area until last flight departure

Refurbishment

Leases require midterm refurbishment

# Doing Business at the Airport

## Operational Costs

Rent (includes minimum annual guarantee and percentage of sales)

### Employee

Wages/Benefits

Background checks

Badging

Extra time getting to work

Parking

### Insurance

General Liability

Auto

Worker's Comp

# Doing Business at the Airport

<https://www.harryreidairport.com/Business/Concessions/>

**HARRY REID INTERNATIONAL AIRPORT**

Business / Who We Are Aviation Construction Development Facilities Transportation Planning Real Estate Public Notices

Search

Search

Concession Inquiry

Company Information

\*Contact Name:

Contact Name

\*Company Name:

Company Name

\*Company Address:

Company Address

Company Address 2:

Company Address 2

Suite #:

Suite Number

\*City:

City

\*State:

-- Please Select --

\*Zip Code:

Zip

\*Phone:

Phone

Phone 2:

Phone 2

\*Email:

Email

\*Confirm Email:

Confirm Email

Web Site URL:

Web Site URL

\*Business is:

☐ A for-profit company that is located in Nevada.

☐ A for-profit company whose headquarters is not located in Nevada.

☐ Currently certified as an Airport Concessions Disadvantaged Business Enterprise (ACDBE) firm or eligible for ACDBE certification. At least 51% of the company is owned and controlled by socially and economically disadvantaged individuals as defined by the Code of Federal Regulations 49, Parts 23 and 26.

☐ A Physically Challenged Business Enterprise (PBE). At least 51% of the company is owned by one or more individuals who are disabled pursuant to the federal Americans with Disabilities Act (ADA).

☐ A for-profit company that is located in Nevada.

☐ A for-profit company whose headquarters is not located in Nevada.

☐ Currently certified as an Airport Concessions Disadvantaged Business Enterprise (ACDBE) firm or eligible for ACDBE certification. At least 51% of the company is owned and controlled by socially and economically disadvantaged individuals as defined by the Code of Federal Regulations 49, Parts 23 and 26.

☐ A Physically Challenged Business Enterprise (PBE). At least 51% of the company is owned by one or more individuals who are disabled pursuant to the federal Americans with Disabilities Act (ADA).

☐ A Small Business Enterprise (SBE). At least 51% of the company is owned by minority or women and the firm meets the size standards of the Small Business Administration (SBA) regulations.

☐ A Woman Business Enterprise (WBE). At least 51% of the company is owned and controlled by one or more women.

☐ A Minority Business Enterprise (MBE). At least 51% of the company is owned and controlled by one or more individuals who are:

Notify Me of Concession Opportunities

(Check boxes to sign up for notification of new opportunities in each category)

☐ Food/Beverage

☐ Food Truck

☐ Airport Limousine and Per Capita Services

☐ News and Gifts

☐ Specialty Retail

☐ Kiosk/Retail Merchandising Unit

☐ Passenger Service (Massage, Shoe Shine, ATM's, etc.)

☐ Amusement/Entertainment

☐ Advertising


☐ Vendor (Supplier of pre-packaged consumables, retail products, etc.)

☐ Vending

\*Description of Concession, Product, Supplies or Services:

Description

☐ I'm not a robot

reCAPTCHA  
Privacy - Terms

Submit Request



# Components of a Request for Proposal

Schedule
Invitation for Proposal
Request for Proposal Opportunity
General Information
Instructions to Proposers & Submission Requirements
Company Information and Qualifications

# Components of a Request for Proposal

Disclosure of  
Ownership/Principals

Non-Collusion Declaration

Economic Pro Forma

Financial Proposal

Passenger Statistics

Sales and Revenue  
Reports

Location Maps

---

Other Attachments:  
Sample Agreement and ACDBE Certification Application

# Schedule

➤ Release RFP	Date of Release
➤ Pre-Proposal Conference	approx. 2-3 weeks
➤ Deadline to Submit Written Questions and Requests for Clarification	approx. 2 weeks
➤ Responses to Written Questions	approx. 10 days
➤ Deadline to Submit Proposals	approx. 2-3 weeks
➤ Proposal Selection	TBD

# Invitation for Proposal

- Announces the release of the RFP
- Brief description of what type of RFP and how many opportunities
- Provides information on:
  - ✓ When/where the pre-proposal conference will be held
  - ✓ Deadline to register for site tour
  - ✓ Deadline to submit proposals
- Lists the official point of contact for the RFP

# Request for Proposal Opportunity

- How many opportunities are available.
- Any prohibited concepts or restrictions.
- Provide additional information about the available spaces:
  - ✓ Locations
  - ✓ Square footage

## General Information

- Nevada Revised Statute 496.090
- How/where to obtain a copy of the RFP (*link/URL*)
- Clarification what the RFP is and is not (*Not a bid*)
- ACDBE requirement (*as applicable*)
- Point of contact, method of communication, and what is prohibited
- Proposer's responsibilities
- Limitations of public records

# Instructions to Proposers & Submission Requirements

- Details of pre-proposal conference and site tour (*usually immediately following the conference*)
- Deadline to register for tour and limits to number of attendees per company
- Details regarding Q&A process and proposal submission
- Format, # of copies, acceptable methods of submission, mandatory forms to be included with proposal



# Company Information and Qualifications

- Proposers must provide basic information regarding their business address, structure, ownership, etc.
- Key employees and their experience.
- Franchise, cooperative agreements or other relationships with other companies. (Requires a letter of commitment/intent)
- If proposer plans to utilize any subagreements or consultants.

## Company Information and Qualifications (cont.)

- Previous defaults, bankruptcies, failures to fulfill contracts or criminal activities.
- Proposed product and price lists.
- Employee training, customer service and refund policies.
- Additional information to help us understand who your company is and what kind of potential operator you would be.

# Required Proposal Forms

- **Disclosure of Ownership**

- ✓ Company's legal ownership and interest.

- **Non-Collusion Affidavit**

- ✓ Company confirms submittal of a truthful proposal and not for the benefit of a third party.

- **Economic Pro Forma**

- ✓ Detailed forecasted annual revenue for initial lease term.

- **Financial Proposal**

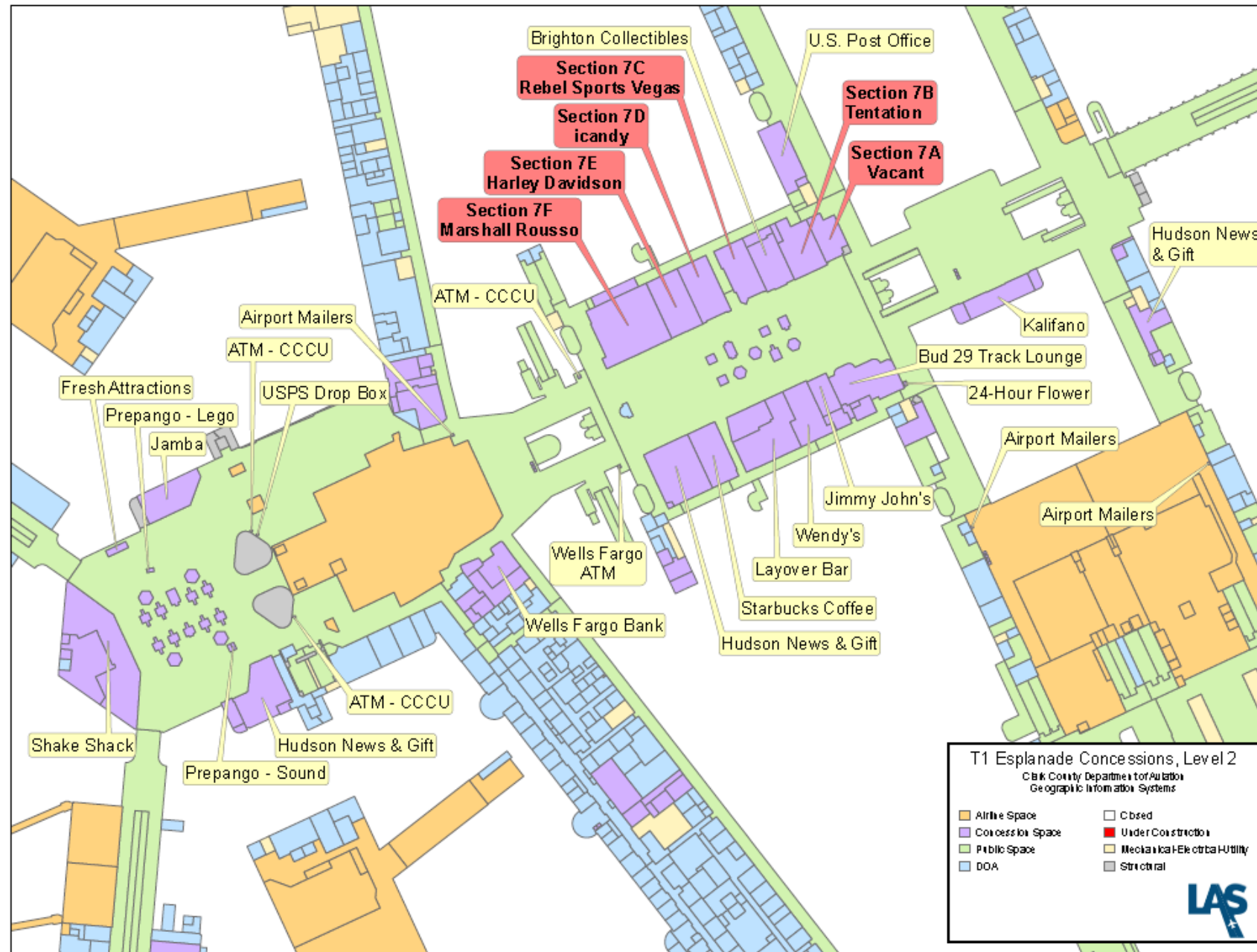
- ✓ Rent structure and amount company proposes to pay.

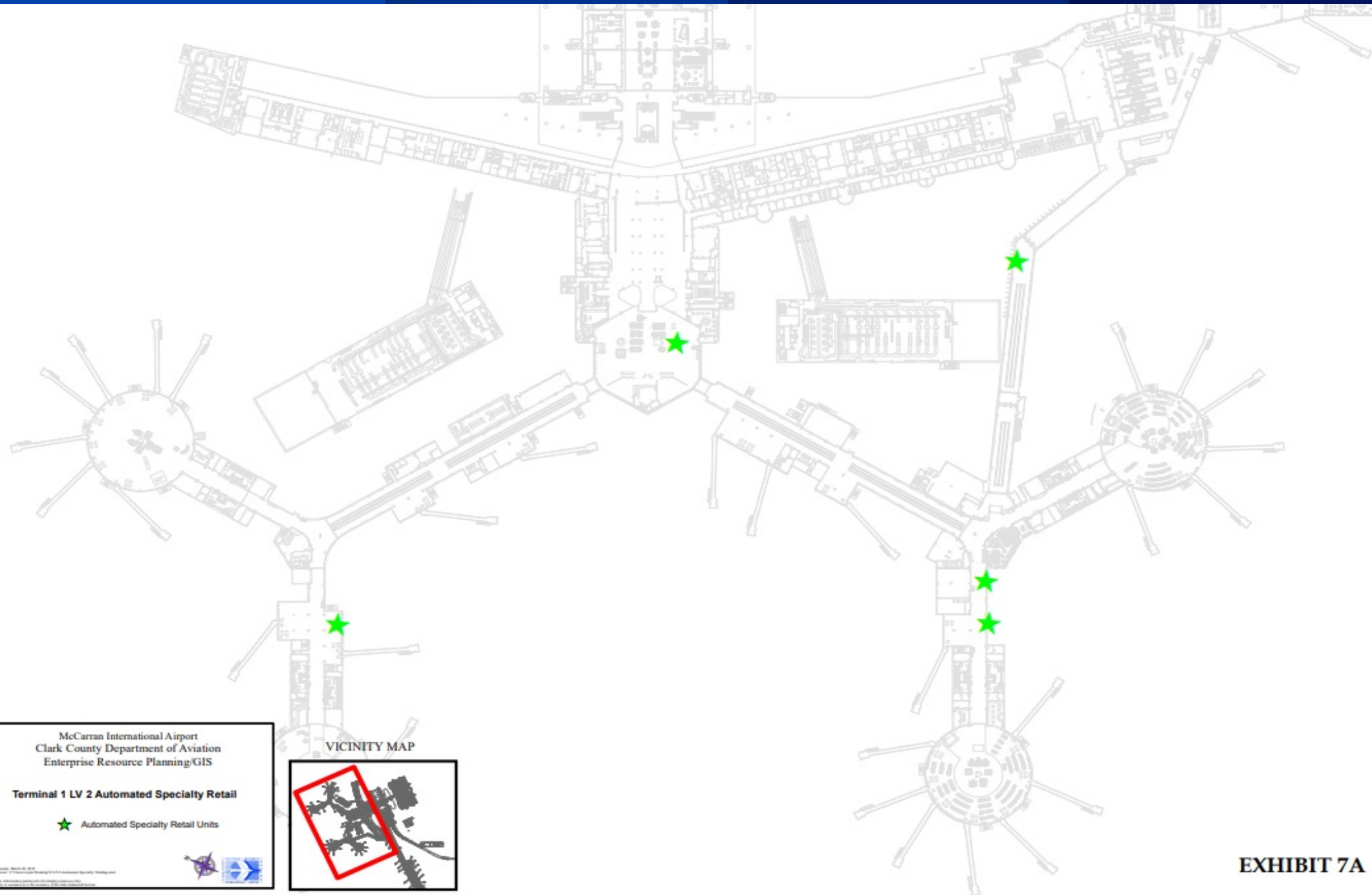
## Statistical Data

- Historical enplanements for the entire airport, as well as the airlines operating in the gate areas for each of the available locations.
- Sales revenue for the previous operator for each of the available locations.

## Maps and Drawings

- Maps of the airport showing the relative locations of each of the available spaces within the terminal buildings and concourse areas.
- Drawings of each available space including size, shape and dimensions.





McCarran International Airport  
Clark County Department of Aviation  
Enterprise Resource Planning/GIS

**Terminal 1 LV 2 Automated Specialty Retail**

★ Automated Specialty Retail Units

Map created: March 2014  
Map & Layout: Clark County Department of Aviation  
Data: Clark County Department of Aviation  
GIS: Clark County Department of Aviation



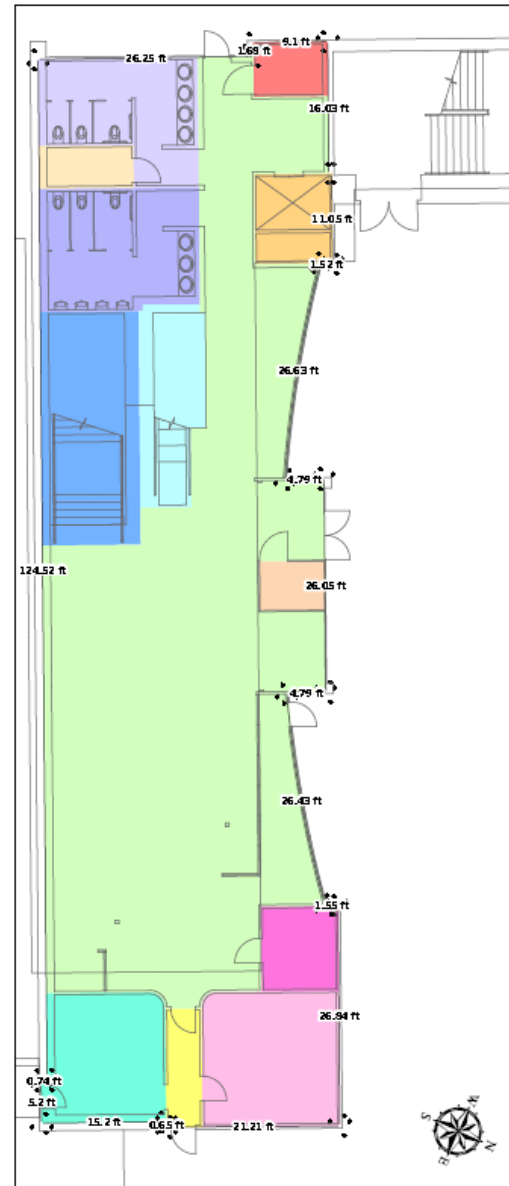
**EXHIBIT 7A**



## SECTION 7 - MAPS AND DRAWINGS

MCCARRAN INTERNATIONAL AIRPORT

REQUEST FOR QUALIFICATIONS 27-21  
AIRPORT LOUNGE OPERATOR (C-GATES)



### Terminal 1, C-Gates Level 1

SPACE ID	SPACE USE	APPROX SQ. FT.
T1-S1-L1-200	Corridor	2404.86
T1-S1-L1-202	Security	49.11
T1-S1-L1-204	Electrical Room	97.79
T1-S1-L1-212	Mechanical Room	275.96
T1-S1-L1-210	Vestibule	64.05
T1-S1-L1-220	Office	232.22
T1-S1-STV	Stairs	342.27
T1-S1-ESC03	Escalator	181.77
T1-S1-L1-230	Men's Restroom	286.81
T1-S1-L1-240	Women's Restroom	247.75
T1-S1-L1-242	Janitorial Storage	61.36
T1-S1-L1-250	Elevator Machine Room	60.52
T1-S1-EL03	Elevator	104.7

**Approximately 4,409.175 SQ FT**



Date: 11/14/2021  
Path: \\GIS\Projects\21\RFQ\19-016\RFQ Map Template.aprx  
Note: The information portrayed is for display purposes only. No liability is assumed as to the accuracy of the data delineated herein.

### Vicinity Map

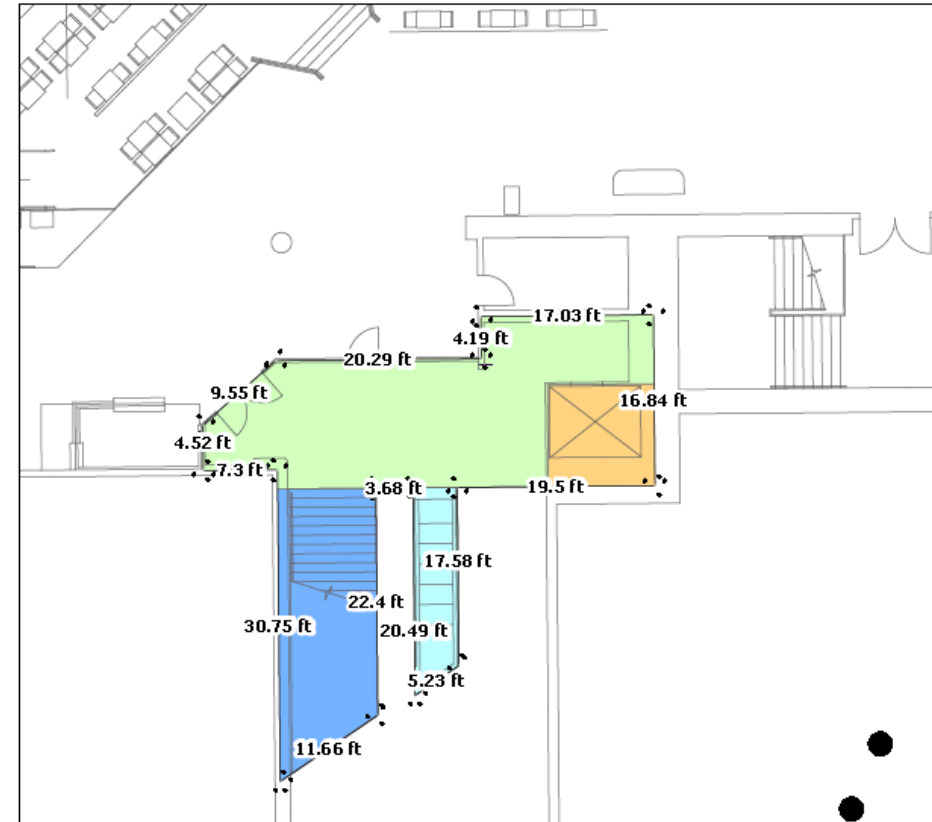


SECTION 7 - MAPS AND DRAWINGS

## SECTION 7 - MAPS AND DRAWINGS

MCCARRAN INTERNATIONAL AIRPORT

REQUEST FOR QUALIFICATIONS 27-21  
AIRPORT LOUNGE OPERATOR (C-GATES)



### Terminal 1, C-Gates, Level 1

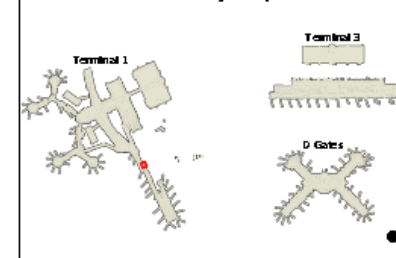
SPACE ID	SPACE USE	APPROX SQ. FT.
T1-S1-L2-199	Vestibule	492.66
T1-S1-EL03	Service Elevator	105.93
T1-S1-ESC03	Escalator	82.87
T1-S1-STV	Stairs	248.64

**Approximately 930.10 SQ FT**

Date: 11/14/2021  
Path: \\GIS\Projects\21\RFQ\19-016\RFQ Map Template.aprx  
Note: The information portrayed is for display purposes only. No liability is assumed as to the accuracy of the data delineated herein.



### Vicinity Map



SECTION 7 - MAPS AND DRAWINGS

# Sample Lease Agreement

## Article 1 Sections of Note:

1.2	Term
1.3 & 1.4	Assigned Areas and Use
1.5	Rents & Fees
1.9 & 1.10	Facilities, Maintenance, and Repair – Aviation & Company Responsibilities
1.12	Methods of Operation
1.14 & 1.15	Construction

# Sample Lease Agreement

## Article 2 Sections of Note:

2.14 Insurance & Construction Bonds

2.15 Termination

## Article 3 & 4 = Required Federal & FAA Language

Cannot be modified

# Questions?

